



ASSURANCE THROUGH PERFORMANCE

ROUTES TO CERTIFICATION

THE FORMAL AUDIT

- Review Management System 'design';
- Look at structure, policies, objectives, regulatory requirements;
- Review how company establishes processes to deliver, control and learn;
- Joint planning for Stage 2.



- Assess 'effectiveness' of deployment & implementation of the Management System;
- Does it work the way it's designed?
- Gain evidence through interviews, observation, records review and documents.

ADVANTAGES OF DIRECT ROUTE

- Speed;
- Efficiency - cost effective provided the client is ready in all respects;
- All certifications are required to go through formal audit;
- ISO 18788 and PSC.1 certifications give clients confidence in front-line service delivery.

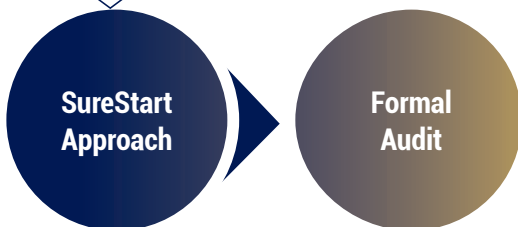
RISK

- Client needs to be fully prepared prior to the audit;
- Cost increase if client not prepared and further audit may be necessary
- NB: These risks can be removed by pre-audit support.

PRE-AUDIT SUPPORT OPTIONS

Option 1 - SureStart Approach

- Sample of education videos, an eGap Analysis tool, and some downloadable examples.



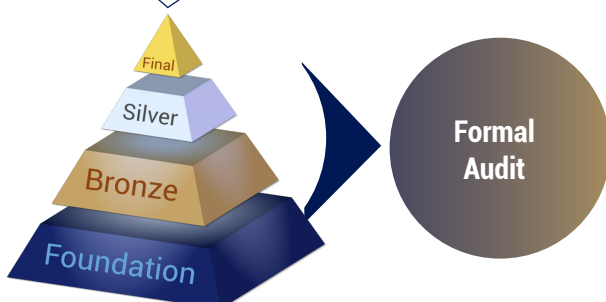
ADVANTAGES OF SURESTART

Affordable - The MSS Global SureStart Approach is FREE to any contracted client

- **Online - support anytime, anywhere** - as long as you have an internet connection, then you have access;
- **Guided Pathway** - SureStart provides you with an efficient, logical start - giving an introduction to concepts which can be supplemented if required;
- **Learn how to prepare your management system** - step off with a good foundation that ensures your next steps focus on clear, straight forward and progressive development;
- **Identify gaps.... and how to close them** - our eGap Analysis tool will guide you through a series of questions that help you identify where you meet ISO 18788, where you have gaps, and help you identify how you might close those gaps;
- **Close knowledge gaps** - Access to a sample of education videos to introduce key concepts, with downloadable examples to support you. These can be supplemented with enhanced learning in our comprehensive Recognized Progression scheme if required*

Option 2 - Recognized Progression

- Accessible, on-line education and audit based progression service.



ADVANTAGES OF RECOGNIZED PROGRESSION

- Assists companies with limited resources or experience to prepare for internationally accredited certification;
- Awards you phased audit certificates to show to clients and support business development;
- Helps you generate capacity and knowledge in a logical manner through measured, progressive online support;
- Allows you to have key components graded through an MSS Global recognized progress award;
- Highly affordable compared to the use of consultants;
- Clear potential to save cost on the formal audit by reducing the amount of days required for Stage 1.



MSS Global 3 Certificates for the Cost of 1 - ISO 18788 + PSC.1 + ISO 9001

WHY CHOOSE MSS GLOBAL?

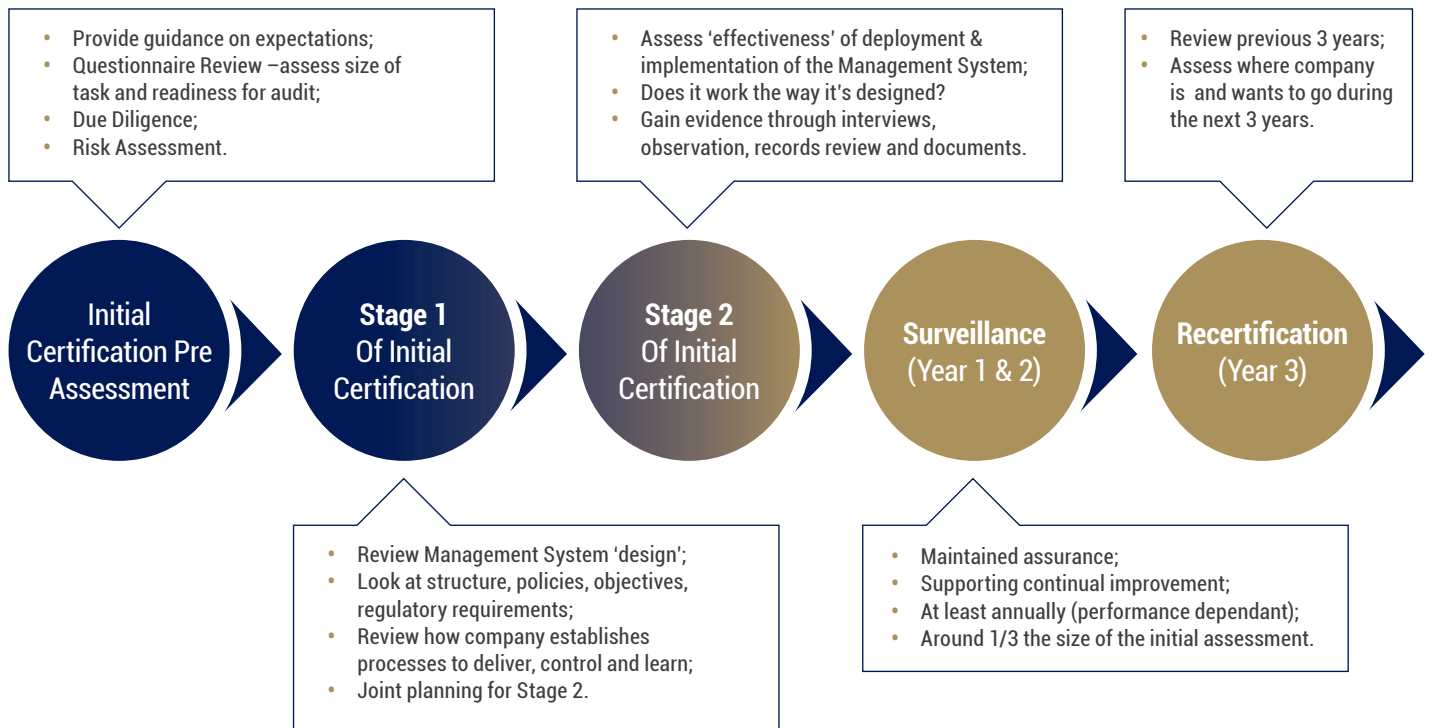
- We are a client focused internationally accredited Certification Body (IAF MLA) that has unparalleled security sector experience;
- We are not a 'generic' Certification Body;
- Our assessment is efficient and effective – we understand your challenges, and speak your language;
- As operators who are born of and understand your enterprise wide risks, we have unparalleled international knowledge to support your certification;
- MSS Global are on the UK and US committees for the development of ISO 18788 and PSC.1;
- Value for money investment: initial certification lasts for 3 years subject to annual surveillance, enabling you to bid for contracts where this standard is a conditional requirement.

Contact info@mssglobal.com to help you achieve certification. We can give you an understanding, provide you with gap analysis, and point you in the right direction.

THE BENEFITS OF 3 FOR 1 CERTIFICATION

- Our unique expertise in this sector allows us to offer ISO 18788, PSC.1 and the new ISO 9001:2015 all for the price of an audit and certification to ISO 18788. This means that you receive PSC.1 and ISO 9001:2015 certification for free;
- The 3 for 1 package maximises your potential to set yourself apart from competitors and 'raise the bar' to ensure your bids are attractive;
- As a Private Security service provider certification to ISO 18788 provides credibility, demonstrating effective management from Board level, to physical delivery;
- ISO 18788 and PSC.1 enshrine the protection of human rights within the PSC's business practices, drawing upon United Nations Guiding Principles of Business & Human Rights, and the Montreux Document on Private Military and Security Companies;
- Certification reinforces your credibility and helps you protect your reputation, providing clients, governments and communities with assurance;
- Statistics show that certification to this suite of standards helps you identify best practices, more efficient and time saving processes, and thereby has the potential to save you money.

THE CONTINUOUS IMPROVEMENT PROCESS: ASSURANCE THROUGH PERFORMANCE



ISO 18788, PSC.1 AND ISO 9001 – KEY POINTS

- Management Systems with a risk based approach at their heart;
- ISO 18788 and PSC.1 enshrine the protection of human rights within the industry's business practices and provide confidence in the quality and professionalism of security firms operating in fragile environments;
- The suite cover key aspects of enterprise risk management, placing a strong emphasis on your identification of stakeholders, including clients, employees, subcontractors, and local communities. They enable a company to identify relevant legal and regulatory guidelines for its operations;
- They encompasses core security and supporting business functions, and your supply chain;
- Like any effective management control system, ISO 18788, PSC.1 and ISO 9001 need to be driven by the senior management team, and resourced;
- ISO 18788 and PSC.1 certifications give clients confidence in front-line service delivery through initial certification and ongoing surveillance audits;
- The suite are not a 'tick box' standards.

HOW MSS GLOBAL CAN SUPPORT YOU

- We can help if you are unsure of the preparation required to achieve certification;
- Our support options are cheaper than traditional consultancy, and help you take control of the process;
- We can give you guidance and provide you with online based education and generic example documents support through our Recognized Progression service, or a Gap Analysis;
- We also offer education packages* to help you gain the most value from introducing the system.

MSSGLOBAL

Contact us now for an application questionnaire for accredited certification; we can then provide you with free, no-obligation, estimate:

info@mssglobal.com

www.mssglobal.com

* MSS Global is not a consultancy. The education package focuses on the basics of a risk based approach to management systems.

SureStart Approach

Education and guidance to help you develop your management system



Online - support anytime, anywhere - as long as you have an internet connection, then you have access;



Guided Pathway - SureStart provides you with an efficient, logical start - giving you an introduction to key concepts which can be supplemented if required;



Learn how to prepare your management system - step off with a good foundation that ensures your next steps focus on clear, straight forward and progressive development;



Identify gaps.... and how to close them - our eGap Analysis tool will guide you through a series of questions that help you identify where you meet ISO 18788, where you have gaps, and help you identify how you might close those gaps;



Close knowledge gaps - Access to a sample of education videos to introduce key concepts, with downloadable examples to support you. These can be supplemented with enhanced learning in our comprehensive Recognized Progression scheme if required*



Affordable - The MSS Global SureStart Approach is **FREE** to any contracted client.

SureStart Resources



Videos



eGap
Analysis



Downloadable
Examples

Contact us at info@mssglobal.com for more details

SureStart Approach

Education and guidance to help you develop your management system



What is included - The MSS Global SureStart approach includes a sample of education videos, a gap analysis tool, and some downloadable examples to help you. The approach is split in to 3 broad elements:

Part 1 - Preparing Your Management System

1. What do we mean by a 'Management System'. (Educational video)
2. Understanding business process steps. (Educational video)
3. Conducting a Gap analysis and creating an Interpretation Document. (Educational video)

Part 2 - eGap Analysis

1. eGap Analysis - 16 logical steps taking you through ISO 18788 requirements. (Google forms & PDF Action plan format)

Part 3 - Guided Learning - A Sample of Introductions to Key Concepts

1. Introduction to Mission, Vision and Values. (Educational video & download)
2. Introduction to Operations Policy - Reasons for establishing. (Educational video & download)
3. Introduction to Business Objectives. (Educational video & download)
4. Introduction to Risk Management. (Educational video & download)
5. Introduction to organizational roles, responsibilities and accountabilities. (Educational video & download)
6. Introduction to stakeholder/ interested party mapping and analysis. (Educational video & download)
7. Introduction to legal and Regulatory, Identification and Compliance. (Educational video & download)
8. Introduction to supply chain mapping. (Educational video & download)
9. Insurance Considerations (download)

SureStart Resources



Videos



eGap
Analysis



Downloadable
Examples

Contact us at info@mssglobal.com for more details



The Business Case - Certification with MSS Global

A VALUED BRAND

- MSS Global are your only true security sector certification partner of choice;
- Many of the world's leading Private Security Companies rank amongst our clients;
- Many clients are engaged with us bilaterally and through our membership of the ICoCA, UK SCEG, and US ISOA organisations;
- MSS Global are a Certification Body authorized through the International Accreditation Forum (IAF) and its multilateral recognition agreement (MLA);
- This level of accreditation is a unique definer for national government and commercial contracts;
- Our auditors understand the issues faced by the security sector operating in fragile environments;
- Our services include certification to PSC.1, ISO 18788, and ISO 9001 (along with many others – including environment health and safety, anti-bribery, and maritime security).

THE FINANCIAL CASE

- Our unrivalled expertise enables us in many cases to deliver combined or integrated audits which offer time and money saving efficiency for our clients. (Our '3 for 1 Certificates Offer' is a prime example);
- Statistics provided by our certified clients show that certification with ongoing surveillance has the clear potential to save you money through for example, reduced lost time incident rates (LTIR), total recordable incident rates (TRIR), vehicle incident rates (VIR), and reduced cost per incident.

- **Insurance Premium Discount:** MSS Global's sector defining expertise has been recognized by the specialist insurance industry. The result is that clients certified by MSS Global could receive material insurance rate discounts on existing policies of up to 20%;
- Insurance cost savings may partially, or fully cover MSS Global's certification costs. MSS Global does not benefit financially from this arrangement; we are doing this as a value-added benefit to existing clients and a potential benefit to prospective clients.

THE OPERATIONAL CASE

- Certification reinforces your credibility and helps protect your reputation, providing clients, governments and communities with assurance and confidence in your service delivery;
- Certification helps you identify, improve and implement efficient, time-saving processes;
- Management system certifications cover key aspects of Enterprise Risk Management, placing a strong emphasis on your identification of stakeholders (clients, employees, subcontractors, and local communities). These certifications also enable a company to identify relevant legal and regulatory guidelines that support its operations;
- Certifications encompass core and supporting business functions, and your supply chain;
- ISO 18788 and PSC.1 uniquely provide assurance on front-line service delivery.

FURTHER INFORMATION

Please visit our website at www.mssglobal.com, or email us at info@mssglobal.com



Insurance & Assurance

a powerful, contract winning combination in a complex world

World leading specialist insurance and international certification coming together to give you the edge...

Chesterfield Group and MSS Global have come together to offer the Private Security industry a powerful combination of internationally recognized insurance and assurance that will give your clients confidence in your company.

As sector specialists, both companies recognize the value and confidence gained through the expertise we bring together. We offer the full suite of insurance and certification products to both protect your business and help you win new contracts through compliance. When put together, savings on one help offset the cost of the other.

By working together we are able to offer our common clients both insurance and certification savings.

MSS Global - International ISO Certification

- Our unique expertise in this sector allows us to offer ISO 18788, PSC.1 and ISO 9001:2015 all for the price of an audit and certification to ISO 18788. This means that you receive PSC.1 and ISO 9001:2015 certification for free*;
- Leading internationally accredited Certification Body for the security industry (IAF MLA accredited);
- Our certifications are key milestones for any ICoCA membership application. We are the only CB who are members.

Chesterfield Group - Your access to Lloyd's & international insurance markets

GuardTrack Plus™

- Land-based security companies are increasingly turning to GuardTrack Plus™ to protect their operations and meet all their insurance requirements under contracts with international corporations;
- We offer the full suite of insurance products from Liability insurance, Personal Accident insurance, cyber crime, political risk, life cover, travel cover, political evacuation, loss of PSC equipment, kidnap and ransom.

Our reliable and experienced teams will provide expert advice to help you win contracts by complying with your clients' contractual demands. Contact us...

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NOT ALL CERTIFICATIONS ARE EQUAL A Simple Check To Save Time & Money

Most companies desire ISO 18788 and PSC.1 certification because they see it as a competitive advantage, it is required by an organization to which you belong, or because it is a contract requirement. Therefore, you want to ensure that what you buy is going to be recognized by potential customers or organizations.

If you are a private security company (PSC) looking for credible internationally recognized certification, or you are a member or planning to join the International Code of Conduct Association (ICoCA) for Private Security Providers, then you need to achieve recognized certification to either: PSC.1, ISO 18788, or ISO 28007 as part of becoming a full member within two years of joining. It needs to be issued by a Certification Body authorized through the International Accreditation Forum (IAF) and its multilateral recognition agreement (MLA).

The ICoCA has, as part of its Certification Procedure (Article 11.2.1) issued certification recognition statements for PSC.1, ISO 18788 and ISO 28007; they explicitly include the words: "such certification to ISO 18788, [or ANSI/ASIS PSC.1-2012 or ISO 28007] must have been obtained from an audit company accredited by a national accreditation body that is a member of the IAF/MLA."

And the ICoCA 'Certification Procedure' includes "Members may present evidence of certification by an independent accredited certification body under the newly recognized standard as part of their completion of the ICoCA Certification Process." With a footnote that states "Where applicable to a given standard, an "independent accredited certification body" shall be any auditor or group of auditors who have achieved

accreditation from their national accreditation service to certify companies to the proposed standard, provided that their national accreditation service is a member of the International Accreditation Forum (IAF) and its multilateral recognition agreement (MLA). In the event that IAF / MLA organisations are not applicable to a given standard, the Board will define criteria to ensure the competence and independence of external certification bodies."

YOU CAN CHECK TO ENSURE WHAT YOU ARE BUYING WILL BE RECOGNIZED BY TAKING 3 SIMPLE DUE DILIGENCE STEPS:

- Ask any potential Certification Body to show their certificate of accreditation from their national Accreditation Body for the specific standard you are seeking.
- Check on the IAF MLA website to confirm whether that national Accreditation Body is part of the International Accreditation Forum Multilateral Recognition Agreement (IAF MLA) group.
- And if they are, then check with the Accreditation Body itself to confirm they have accredited that Certification Body for that specific standard.

At present only two national Accreditation Bodies have schemes in place as part of the IAF MLA to support these specialist standards due to their highly demanding and complex nature: The UK Accreditation Service (UKAS), and the US ANSI-ASQ National Accreditation Board (ANAB).

FURTHER INFORMATION

Please visit our website at www.mssglobal.com or email us at info@mssglobal.com

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